# Enrollment and Eligibility Platform Analysis Update for Jan. 24, 2019



### Where we are right now



- Marketplace staff have reviewed the Nevada and New Mexico RFIs completed in 2018
- At the November 2018 meeting, the committee discussed notifying the legislature of its intent to gather more detailed information regarding a cost assessment of platform options
- DCBS is preparing the Marketplace assessment memo for setting 2020 assessment rates – the proposed CMS 2020 NBPP would reduce the FFM fee to 2.5%, a projected \$22.1M for calendar year 2020

# **RFI Analysis Summary – Key Takeaways**



### Nevada RFI:

- Released Dec. 1, 2017, with a Jan. 12, 2018 deadline
- Competition and choice: Wide array of respondents to both platform and customer service center portions, with varying levels of services and options available.
- Proven experience: Respondents had to already have something in place in another state
- Pricing flexibility: All vendors expressed an ability to negotiate contract terms around requirements and budget

# **RFI Analysis Summary – Key Takeaways**



### Nevada RFI (cont.)

- True commercial off-the-shelf (COTS) solutions:
  Vendors have evolved into providers of bundled,
  complete, cloud hosted solutions in a niche market
- Provided a high-level view of viability and options for an external customer service center
- Outlined the possibilities for improvements to the consumer, stakeholder, and administrative experiences

# **RFI Analysis Summary – Key Takeaways**



### New Mexico RFI

- Released June 25, 2018 with a July 20 deadline
- Almost identical to the Nevada RFI
- Asked additional questions regarding financial management tools and mobile device compatibility
- Fewer responses, substantially similar to those vendors' responses to the Nevada RFI
- Takeaway: Most considerations for different SBMs will likely be substantially similar, but care should be taken to identify what business considerations are unique to Oregon

# Asks from Nov. 2018 meeting



- RFI analysis
- Communication to legislators
- Logical next steps
  - Gathering stakeholder input
  - Rough order of magnitude cost estimates
  - Possible RFI
- How long would it take to have a new platform in place?

# **Next steps**



# Discussion